

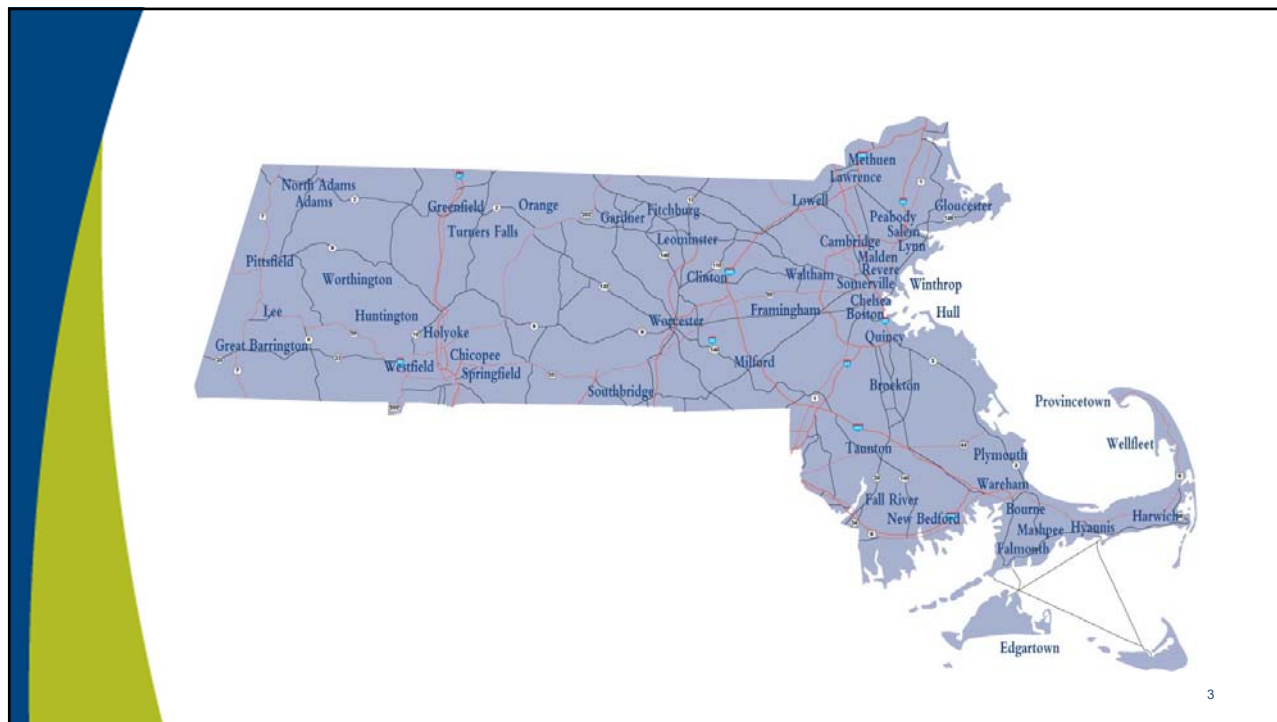
Massachusetts League of Community Health Centers

Community Health Institute
May 3-5, 2017
Sea Crest Beach Hotel



A lot has happened since May 2016...

Especially in the last 104 Days



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2017 Patient, Community & Value Impact

Patient, Community & Value Impact^{1, 2}



988,000 Patients
440,000 Medicaid patients



4.7m Visits



300+ Access Sites



96% of MA Cities & Towns



\$1.6b in Total Economic Impact
Growth, hiring, local purchasing



\$914m in Savings for MA
Fewer ED visits, more appropriate specialty care



\$284m in Tax Revenue
Employee compensation, proprietor income



12,000 Jobs (FTEs)
At health centers & in other industries



\$112m in Federal 330 Funding



Serve 21% of State Beneficiaries
Account for 1.8% of State Medicaid Expenditures

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Need We Say More?

- Largest Primary network in Massachusetts
- Focus on Access –wellness- SDoH
- Located in communities
 - Many languages and cultures represented and respected
- Savings with every visit
- Responders to critical needs including
 - Opioids
 - Behavioral health needs
 - Integrated Services

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Challenges Galore

- CHC funding cliff
- Fair payment
- Shifting focus of primary care
 - ACOs/alternative payment
 - Waivers
 - Workforce needs
 - Succession and transition
 - Training opportunities
 - Community partnerships

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