Fifty-two Federally Qualified Health Center (FQHC) and Hospital Licensed Health Center organizations provide care to the residents of Massachusetts. They collectively provide tremendous value and impact to the communities they serve, including CARE FOR VULNERABLE POPULATIONS, SAVINGS TO THE SYSTEM, ECONOMIC STIMULUS, and STATE-OF-THE-ART PRACTICES and INTEGRATED CARE with a focus on MANAGING CHRONIC CONDITIONS, PREVENTATIVE CARE, and QUALITY HEALTH OUTCOMES. This report highlights their 2019 savings and contributions.

### ECONOMIC STIMULUS

- 18,574 TOTAL JOBS
- 10,783 HEALTH CENTER JOBS
- 7,791 OTHER JOBS in the community
- $2.8 Billion TOTAL ECONOMIC IMPACT of current operations
- $1.5 Billion DIRECT HEALTH CENTER SPENDING
- $1.3 Billion COMMUNITY SPENDING
- $359 Million ANNUAL TAX REVENUES
- $68 Million STATE & LOCAL TAX REVENUES
- $291 Million FEDERAL TAX REVENUES

### SAVINGS TO THE SYSTEM

- 24% LOWER COSTS FOR HEALTH CENTER MEDICAID PATIENTS
- $1.1 Billion SAVINGS TO MEDICAID
- $1.8 Billion SAVINGS TO THE OVERALL HEALTH
- $1.8 Billion SAVINGS TO THE SYSTEM
- 24% LOWER COSTS FOR HEALTH CENTER MEDICAID PATIENTS

### CARE FOR VULNERABLE POPULATIONS

- 1,037,086 PATIENTS SERVED
- 4,917,886 PATIENT VISITS
- 75% of patients are LOW INCOME
- 74% of patients identify as an ETHNIC OR RACIAL MINORITY
- 1,037,086 PATIENTS SERVED
- 4,917,886 PATIENT VISITS
- 75% of patients are LOW INCOME
- 74% of patients identify as an ETHNIC OR RACIAL MINORITY
- 1% of patients are AGRICULTURAL WORKERS
- 4% of patients are HOMELESS
- 221,611 of patients are CHILDREN & ADOLESCENTS
- 1% of patients are VETERANS
INTEGRATED CARE

- 839,772 patients received MEDICAL care
- 189,863 patients received DENTAL care
- 74,711 patients received BEHAVIORAL HEALTH care
- 100,828 patients received VISION care

58,654 patients received at least one ENABLING SERVICE to overcome barriers to care

Patients also received non-clinical services to connect them to community resources such as HOUSING, JOB TRAINING, AND CHILD CARE

MANAGING CHRONIC CONDITIONS

- 44,113 patients were diagnosed with ASTHMA
- 26,675 patients were diagnosed with CORONARY ARTERY DISEASE
- 68,305 patients were diagnosed with DIABETES
- 134,472 patients were diagnosed with HYPERTENSION

PREVENTIVE CARE

- 83,756 children attended WELL-CHILD VISITS
- 342,648 patients received IMMUNIZATIONS and SEASONAL FLU

STATE-OF-THE-ART PRACTICES

- 85% of health centers have installed and currently use an ELECTRONIC HEALTH RECORD (EHR)
- 72% of health centers are currently participating in the Centers for Medicare and Medicaid Services EHR INCENTIVE PROGRAM “MEANINGFUL USE”
- 24% of health centers are using TELEHEALTH TO PROVIDE REMOTE CLINICAL CARE SERVICES

QUALITY HEALTH OUTCOMES

- 98% of health centers met or exceeded at least one HEALTHY PEOPLE 2020 GOAL FOR CLINICAL PERFORMANCE

Capital Link prepared this Value & Impact report using 2019 health center audited financial statements and Uniform Data System information. Economic impact was measured using 2018 IMPLAN Online.

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REFERENCES AND DATA SOURCES


- “Low Income” refers to those who earn below 200% of federal poverty level guidelines.


- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as “0.5 FTE.” FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as “0.33 FTE” (4 months/12 months).

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Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for over 25 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace. Capital Link maintains a database of over 13,000 health center audited financial statements from 2005 to 2019, incorporating approximately 80% of all health centers nationally in any given year. This proprietary database is the only one of its kind as it exclusively contains health center information and enables us to provide information and insights tailored to the industry. For more information, visit us at www.caplink.org.
HEALTH CENTERS INCLUDED IN THIS ANALYSIS

Baystate Medical Center Health Centers
Boston Health Care for the Homeless Program
Bowdoin Street Health Center
Brockton Neighborhood Health Center
Brookside Community Health Center
Cambridge Health Alliance Health Centers
Caring Health Center
Charles River Community Health
Codman Square Health Center
Community Healthlink
Community Health Center of Cape Cod
Community Health Center of Franklin County
Community Health Connections
Connecticut River Valley Farmworker Health Program
Community Health Programs
Daniel Driscoll - Neponset Health Center
Dimock Community Health Center
DotHouse Health
Duffy Health Center
East Boston Neighborhood Health Center
Edward M Kennedy Community Health Center, Framingham
Edward M Kennedy Community Health Center, Milford
Edward M Kennedy Community Health Center, Worcester
Family Health Center of Worcester
Family HealthCare Center at SSTAR
Fenway Community Health Center
Geiger Gibson Community Health Center
Greater Lawrence Family Health Center
Greater Lawrence Family Health Center, North
Greater New Bedford Community Health Center
Greater Roslindale Medical & Dental Center
Harbor Community Health Center
Harvard Street Neighborhood Health Center
HealthFirst Family Care Center
Hilltown Community Health Center
Holyoke Health Center
Island Health Care
Lowell Community Health Center
Lynn Community Health Center
Manet Community Health Center
Mattapan Community Health Center
Methuen Family Health Center
MGH Community Health Associates Health Centers
NEW Health
North Shore Community Health
Outer Cape Health Services
South Boston Community Health Center
South Cove Community Health Center
Southern Jamaica Plain Health Center
Springfield Health Services for the Homeless Health Center
Upham’s Corner Health Center
Whittier Street Health Center