

The Value and Impact of

Massachusetts League of Community Health Centers

Fifty-two Federally Qualified Health Center (FQHC) and Hospital Licensed Health Center organizations

collectively provide tremendous value and impact to the communities they serve, including **CARE FOR VULNERABLE POPULATIONS, SAVINGS TO THE SYSTEM, ECONOMIC STIMULUS,** and **STATE-OF-THE-ART PRACTICES** and **INTEGRATED CARE** with a focus on **MANAGING CHRONIC CONDITIONS, PREVENTATIVE CARE,** and **QUALITY HEALTH OUTCOMES.** This report highlights their **2019 savings and contributions.**

SAVINGS TO THE SYSTEM

24%
LOWER COSTS
FOR HEALTH CENTER
MEDICAID PATIENTS



\$1.8 Billion
SAVINGS TO THE
OVERALL HEALTH

\$1.1 Billion
SAVINGS TO
MEDICAID

ECONOMIC STIMULUS



18,574
TOTAL JOBS

10,783
HEALTH CENTER JOBS

7,791
OTHER JOBS
in the community



\$2.8 Billion
TOTAL ECONOMIC
IMPACT of current
operations

\$1.5 Billion
DIRECT HEALTH
CENTER SPENDING

\$1.3 Billion
COMMUNITY
SPENDING



\$359 Million
ANNUAL TAX
REVENUES

\$68 Million
STATE & LOCAL TAX
REVENUES

\$291 Million
FEDERAL TAX REVENUES

CARE FOR VULNERABLE POPULATIONS



1,037,086
PATIENTS SERVED

75% of patients
are **LOW INCOME**

74% of patients
identify as an **ETHNIC
OR RACIAL MINORITY**

1% of patients are
**AGRICULTURAL
WORKERS**

4,917,886
PATIENT
VISITS

5%
4-YEAR PATIENT
GROWTH

221,611 of patients
are **CHILDREN &
ADOLESCENTS**

1% of patients
are **VETERANS**

4% of patients
are **HOMELESS**

INTEGRATED CARE



839,772 patients received **MEDICAL** care



189,863 patients received **DENTAL** care



74,711 patients received **BEHAVIORAL HEALTH** care



100,828 patients received **VISION** care



58,654 patients received at least one **ENABLING SERVICE** to overcome barriers to care

Patients also received non-clinical services to connect them to community resources such as **HOUSING, JOB TRAINING, AND CHILD CARE**

MANAGING CHRONIC CONDITIONS



44,113 patients were diagnosed with **ASTHMA**



26,675 patients were diagnosed with **CORONARY ARTERY DISEASE**



68,305 patients were diagnosed with **DIABETES**



134,472 patients were diagnosed with **HYPERTENSION**

PREVENTIVE CARE



83,756 children attended **WELL-CHILD VISITS**



342,648 patients received **IMMUNIZATIONS** and **SEASONAL FLU**

STATE-OF-THE-ART PRACTICES



85% of health centers have installed and currently use an **ELECTRONIC HEALTH RECORD (EHR)**

72% of health centers are currently participating in the Centers for Medicare and Medicaid Services **EHR INCENTIVE PROGRAM "MEANINGFUL USE"**



24% of health centers are using **TELEHEALTH TO PROVIDE REMOTE CLINICAL CARE SERVICES**

QUALITY HEALTH OUTCOMES

98% of health centers met or exceeded at least one **HEALTHY PEOPLE 2020 GOAL FOR CLINICAL PERFORMANCE**



Capital Link prepared this Value & Impact report using 2019 health center audited financial statements and Uniform Data System information. Economic impact was measured using 2018 IMPLAN Online.

REFERENCES AND DATA SOURCES

- Savings to the System: Nocon et al. *Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings*. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Economic Stimulus: Economic impact was measured using 2018 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, www.IMPLAN.com. Learn more at www.caplink.org/how-economic-impact-is-measured.
- “Low Income” refers to those who earn below 200% of federal poverty level guidelines.
- Care for Vulnerable Populations, Integrated Care, Managing Chronic Conditions, State-of-the-Art Practices: Bureau of Primary Health Care, HRSA, DHHS, 2018 Uniform Data System. Note: UDS data collection for telehealth began in 2016.
- Quality Health Outcomes: Bureau of Primary Health Care, HRSA, DHHS, 2019 Uniform Data System, and relevant Healthy People 2020 targets at www.healthypeople.gov/2020/data-search.
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as “0.5 FTE.” FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as “0.33 FTE” (4 months/12 months).

SUMMARY OF 2019 ECONOMIC STIMULUS			
		Economic Impact	Employment (# of FTEs*)
Community Impact	Direct	\$1,453,059,163	10,783
	Indirect	\$461,455,789	2,446
	Induced	\$912,016,945	5,345
	Total	\$2,826,531,897	18,574

SUMMARY OF 2019 TAX REVENUE			
		Federal	State
Community Impact	Direct	\$177,991,758	\$31,313,626
	Indirect	\$39,685,585	\$10,728,458
	Induced	\$73,762,454	\$25,705,250
	Total	\$291,439,797	\$67,747,334
Total Tax Impact		\$359,187,131	

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Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for over 25 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace. Capital Link maintains a database of over 13,000 health center audited financial statements from 2005 to 2019, incorporating approximately 80% of all health centers nationally in any given year. This proprietary database is the only one of its kind as it exclusively contains health center information and enables us to provide information and insights tailored to the industry. For more information, visit us at www.caplink.org.

HEALTH CENTERS INCLUDED IN THIS ANALYSIS

Baystate Medical Center Health Centers
Boston Health Care for the Homeless Program
Bowdoin Street Health Center
Brockton Neighborhood Health Center
Brookside Community Health Center
Cambridge Health Alliance Health Centers
Caring Health Center
Charles River Community Health
Codman Square Health Center
Community Healthlink
Community Health Center of Cape Cod
Community Health Center of Franklin County
Community Health Connections
Connecticut River Valley Farmworker Health Program
Community Health Programs
Daniel Driscoll - Neponset Health Center
Dimock Community Health Center
DotHouse Health
Duffy Health Center
East Boston Neighborhood Health Center
Edward M Kennedy Community Health Center, Framingham
Edward M Kennedy Community Health Center, Milford
Edward M Kennedy Community Health Center, Worcester
Family Health Center of Worcester
Family HealthCare Center at SSTAR
Fenway Community Health Center
Geiger Gibson Community Health Center
Greater Lawrence Family Health Center
Greater Lawrence Family Health Center, North
Greater New Bedford Community Health Center
Greater Roslindale Medical & Dental Center
Harbor Community Health Center
Harvard Street Neighborhood Health Center
HealthFirst Family Care Center
Hilltown Community Health Center
Holyoke Health Center
Island Health Care
Lowell Community Health Center
Lynn Community Health Center
Manet Community Health Center
Mattapan Community Health Center
Methuen Family Health Center
MGH Community Health Associates Health Centers
NEW Health
North Shore Community Health
Outer Cape Health Services
South Boston Community Health Center
South Cove Community Health Center
Southern Jamaica Plain Health Center
Springfield Health Services for the Homeless Health Center
Upham's Corner Health Center
Whittier Street Health Center