Welcome to the nation’s leading GROUP PURCHASING ORGANIZATION for community health centers and other non-profit health care and human services organizations.

Our members save thousands of dollars on the supplies, equipment and services they use every day.
Table of Contents

**PATIENT COMMUNICATIONS**
- Medical Answering Services .......................... 6
- Employee & Patient Satisfaction ..................... 6
- Integrated Dispatching .................................. 6
- Translation Services ..................................... 6
- Medical Mobile Messaging .............................. 6
- Telehealth Platform ...................................... 6
- Telemedicine .............................................. 6

**TECHNOLOGY CONTRACTS**
- Background Screening .................................. 11
- Collections .............................................. 11
- Copy & Print ............................................ 11
- Design Services ......................................... 11
- Document Management ................................ 11
- Electricity & Natural Gas ............................... 11
- Executive Search Recruiting ........................... 11
- Health Insurance & Benefits ......................... 11
- Business Insurance ..................................... 12
- Locum Tenens Recruitment Services ............... 12
- Outsourced Waste Management ...................... 12
- PR & Communications .................................. 12
- Payment Processing .................................... 12
- Physician Recruitment ................................ 12
- Retirement Planning .................................... 12
- Student Loan Refinancing ............................. 12
- Wireless Communications ............................. 12

**OFFICE CONTRACTS**
- Office Supplies .......................................... 9
- Furniture Solutions ...................................... 9
- Space Design ............................................ 9

**DENTAL CONTRACTS**
- Dental Equipment & Supplies ......................... 7
- Dental Laboratory ........................................ 7
- Dental Software .......................................... 7

**MEDICAL CONTRACTS**
- Afaxys ..................................................... 8
- 340B Pharmaceuticals .................................. 8
- Point-of-Care Testing ................................... 8
- Equipment & Supplies ................................... 8
- Vaccines .................................................. 8
- Diagnostic Devices ...................................... 8
- Exam Room Furniture ................................... 8
- Laboratory Testing ...................................... 8

**MISCELLANEOUS CONTRACTS**
- Business Planning Assistance ......................... 13
- IT Network ............................................... 13
- Association Partnerships .............................. 13

**TELEDERMATOLOGY**
- Teledermatology ........................................ 6

**TECHNOLOGY CONTRACTS**
- 340B Software ........................................... 10
- Computers, Hardware & Software .................... 10
- Medical Equipment Management ..................... 10
- Office Equipment ......................................... 10
- Security Compliance Auditors ....................... 10
- EMR & Technology Assistance ....................... 10

**RESOURCES**
- Business Planning Assistance ......................... 13
- IT Network ............................................... 13
- Association Partnerships .............................. 13

**Our Members Have Saved Over $350 Million Dollars**

Since 1998, we’ve welcomed the opportunity to save community health centers and other community based nonprofits, like yours, significant amounts of money. The savings are based on the supplies, equipment & services that you rely on every day.

CPG is the leading community health center group purchasing organization in the country. We specialize in the primary health care industry and our team truly understands what our members want and need. By directly contracting with the nation’s best vendors we provide you, and over 600 other members nationwide, with low prices and exceptional customer service. It is our goal throughout the year to search for ways to give members new opportunities to save. Our vendors are carefully screened and tightly managed, and we regularly develop new contracts to give members even more choices.

With ongoing support from our in-house team, it’s easy to maximize your membership. Since our founding in 1998 by the Massachusetts League of Community Health Centers, our members have saved over $350 million dollars. How? By buying through CPG vendor contracts and taking advantage of the many other services we have to offer. We invite you to join us as a Commonwealth Purchasing Group member. It costs nothing to join, and your membership is easy for your employees to use. We’re confident that when we compare our vendors’ prices with your current invoices, CPG will be able to significantly drive down your expenses. We will streamline your purchasing process and you can still buy the same products and brands you trust.

Thank you for taking the time to get to know us. Please browse this catalog, then give us a call to set a time for us to meet and show you your potential savings.

We look forward to working together and helping you save for many years to come.

Sincerely,

Richard W. Bryant, MBA Director

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A Massachusetts League of Community Health Centers Company
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From the Director
WHY JOIN A GPO?
We can think of three great reasons to join a group purchasing organization (GPO). First, we negotiate deep discounts with a broad array of vendors. Secondly, we guarantee that our vendors will analyze your purchasing, recommending lower-cost alternatives wherever possible. Finally, we certify that all affiliate vendors will work closely with your organization to ensure appropriate inventory management, so you’ve always got what you need, but you’re never overstocked.

WHY CHOOSE CPG?
Membership is FREE and our members never write us a check. From medical, dental, and office supply costs to patient communication services and point-of-care testing, our vendors deliver unbeatable discounts alongside exceptional customer service.

What Sets CPG Apart?
- Advisory Board of Health Center Executives
- Aggressive Discounted Pricing
- Assigned Account Manager for every member
- High Level of Vendor Customer Service
- Strategic Group Purchasing Affiliations
- Direct Contracts with Manufacturers and Distributors

 Founded in 1998 by the Massachusetts League of Community Health Centers, Commonwealth Purchasing Group was established to address economic issues facing health centers and community service organizations. Today, CPG has the purchasing power of more than 550 member organizations across the country to negotiate deep discounts and significant savings opportunities. Together with over fifty nationally recognized vendors, CPG promises superior service alongside unparalleled savings.

We recognize that today’s health centers and non-profits are caught between a rock and a hard place. As the cost of overhead surges, providing top-quality service is an ever-present struggle. With unbeatable savings, superior customer support, and comprehensive, on-demand reporting, CPG offers sustainable solutions that won’t drain your organizational resources.
CPS is pleased to announce a new partnership with Afaxys GPO to support our efforts of providing quality products at affordable prices. The partnership with Afaxys GPO will enhance our portfolio and extended discounted pricing on the women’s health and family planning products your health center relies on every day.

This new line of contracts can greatly reduce your costs for IUDs, oral contraceptives, emergency contraceptives and much more.

**CPS**

masco-purchasing-inc.com

**AFAXYS**

afaxys.com

**emapp**

emapp.com

**Patient Communications**

The Crossroads Group is available to provide a cost-effective survey process which alleviates your staff from survey measurement, tabulation, and analysis while providing highly actionable metrics.

**Awards of Specialization Include:**
- Patient Satisfaction and Experience Surveys (Medical, Behavioral)
- CE-Cmps Surveys
- Pharmacy Patient Experience Surveys
- Special Program Evaluation Surveys
- CustomerID Market Research Surveys
- Benchmarking to Large CHC Database
- Scores by Site, Department, Provider

**Language Translation**

For healthcare organizations serving diverse communities, Pacific Interpreters offers high-quality telephonic interpreters at exceptional rates. Specializing in healthcare & social service interpreting, Pacific Interpreters supports over 240 languages, on-demand, 24/7.

**Services Include:**
- Fast connection times with 99.85% successful connection rate to interpreters on first call
- No surcharge for setup, time-of-day, rare languages, third-party calls, or scheduled calls
- Video remote interpreting in 3+ languages
- Custom video training and local account manager support

**Patient Communications**

Certintell is a HIPAA and PHI-compliant, cloud-based telehealth platform that enables low-income patients and their safety-net providers to communicate via secure video & audio. It integrates seamlessly with leading FQHC Electronic Medical Records making it easier to add cloud-based telehealth solutions.

**Use Cases:**
- Behavioral Health
- Chronic Care Management (CCM)
- Primary Care
- After-Hours/Emergent Care
- Specialty Care including Dermatology, Dentistry, Hepatology

**CareMessage**

Call 4 Health has been an industry leader in providing exclusive medical answering services since 1994. Call 4 Health has integrated state-of-the-art technology with excellent customer service to provide clients with an award winning medical answering service.

**Services Include:**
- Remote Reception
- Appointment Scheduling & Reminders
- Marketing / Ad Response
- Physician Referral
- Nurse Triage
- Teledermatology

**TELEHEALTH PLATFORM**

3Derm is a clinician-validated teledermatology system with a mission to improve dermatology access. High-quality 2D and 3D images of skin concerns are captured at primary care and triaged by in-network dermatologists. 3Derm’s accuracy is on par with in-person dermatologists. This enables health systems to screen out nearly 60% of their dermatology referrals while patients with urgent conditions receive expedited in-person appointments.
Medical & 340B Pharmaceuticals

DENTAL EQUIPMENT & SUPPLIES

Henry Schein, Inc., a national full-service distributor, offers a comprehensive selection of dental supplies, equipment and solutions for Community Health Centers. Henry Schein provides over 120,000 branded products, 10,000 private brand products, and exclusive specialty products. The company also offers health center design planning, practice management software, e-commerce solutions, educational resources, and a broad range of financial services.

DENTAL LABORATORY

DENTAL SOFTWARE

R&S Northeast, Inc., is committed to providing the best supply chain option, whether it is primary or secondary, to meet your 340B and non-340B pharmaceutical and medical supply needs. R&S Northeast supplies brand and generic pharmaceuticals including controlled substances C-III through C-V, Unit Dose, HIV/HEP C and diabetes medications. Our primary focus is to offer 340B qualified entities products to provide competitive pricing and without profit commitment.

Abbott is a global leader in rapid diagnostic tests that deliver the right care, at the right time. Our comprehensive portfolio of tests for infectious disease, cardiovascular disease and toxicology provide fast, reliable and actionable information that help improve quality of care and enable better clinical and economic health outcomes. CPG offers national leading contract pricing for their Alinon A1c testing, Determine HIV testing, and Cholestech rapid lipid testing.

340B PHARMACEUTICALS

 Cardinal Health Community Health Center programs are designed and created specifically for healthcare facilities like yours. With a comprehensive suite of pharmaceutical solutions, we’ll address your population health management needs across the continuum of care, from MRSA compliance to medication adherence.

Manufacturer of medical devices, patient monitoring systems and miniature precision lamps.

PRODUCTS INCLUDE:
- Spot Vision Screener
- Hearing Screener
- Home Blood Pressure Monitor
- Camera Systems

340B PHARMACEUTICALS

Abbott

VACCINES

Welch Allyn

GSK’s vaccines business develops, produces and distributes over 1.9 million vaccines every day to people across the world. GSK has a portfolio of over 30 pediatric, adolescent, adult and travel vaccines.

midmark

Midmark Corporation is committed to enriching experiences between caregivers and their patients by bringing clinical spaces, technology and workflows in harmony. We offer full lines of exam chairs and procedures tables as well as workstations, casework, instrument processing, digital diagnostic solutions and more—all designed to work together seamlessly. We are dedicated to making healthcare safer and more efficient through location and rules-based automation, state-of-the-art software and real-time locating systems (RTLS) technology with the support from our expert consulting services to help improve patient care.

Interested in a vendor?
CONTACT US:
P 617-988-2205
E info@cpxpurchasing.com

Abbreviations:
340B: 340B state and federal programs
HIV: Human immunodeficiency virus
HEP C: Hepatitis C
AB3: Access to Basic Care
PACE: Program of All-Inclusive Care for the Elderly
PBX: Private Branch Exchange
Mr. E: Molded Reused Equipment
NMS: Next Medical Source
Offices are ever flexible to meet changing needs for extended periods of time to develop and customer problems with personalized service. Mason is an organization focused on solving maintenance products, office and healthcare. The distribution of office supplies, facilities old family owned company that specializes in W.B. Mason is a one hundred and twenty year facility. A cost analysis team available to provide web ordering platform with reporting.

W.B. Mason is a one hundred and twenty year old family owned company that specializes in the distribution of office supplies, facilities maintenance products, office and healthcare. W.B. Mason is an organization focused on solving customer problems with personalized service and customized solutions. We are willing to take the long view on strategies that require extended periods of time to develop and are ever flexible to meet changing needs for Community Health Centers and non for profit organizations.

- Amazingly low prices
- Free delivery (Never a minimum order requirement)
- Free restroom and breakroom dispenser programs available
- Web ordering platform with reporting capabilities “in real time”
- Indicated account team for CPG members
- Cost analysis team available to provide cost comparisons
- The best overall solution!

Business Interiors is the premiere contract furnit ure division of Staples. Whether you have one office or an entire new building to be planned, Business Interiors by Staples has a professional staff of Designers, Project Managers and Customer Service reps to create the environment you envision. We represent over 200 lines of furniture for offices, healthcare, meeting spaces and exam rooms.

- Individual consultation, space planning, measuring, and budgeting strategies
- Provides delivery and complete installation of room configurations
- New and used furniture as well as furniture leasing options
- Twenty years of experience to offer knowledgeable solutions

Office Furniture Consulting

Office Depot is the nation’s largest distributor of office products, equipment & medical furnishings. As a strategic partner, we understand that what works for an acute facility may not work for one that’s non-acute.

PROGRAM BENEFITS:
- Contract pricing on 10,000+ items
- 10% off www.officedepot.com on office depot® brand items
- Copy & print program
- Store purchase card program
- Free next day delivery on orders of $50+
- Employee purchasing program


doc&i

The Doc & I solution combines patent-pending technology with on premise expertise that works personally with staff and patients to maximize 340b program saving and patient care efforts. Our 340b-program software, built for healthcare providers, ensures patients receive the best value for their prescriptions prior to arriving at the pharmacy.

BDS specializes in servicing and supporting all major brands and types of printers, copiers and fax machines.

BDS is proud of their outstanding reputation for superior technical competence and excellence in customer service. BDS service and support programs will reduce your total cost of printing, maximize device uptime and extend the useful life of your office equipment. BDS support programs consist of certified/trained senior technicians with many years of printer, copier, fax and scanner repair experience.

- Copying systems leasing, sales and customised maintenance programs
- KYOCERA, XEROX, CANON, RICOH and HP
- Most advanced preventive maintenance program.

340b Software

The Doc & I solution combines patent-pend ing technology with on premise expertise that works personally with staff and patients to maximize 340b program saving and patient care efforts.

Our 340b-program software, built for healthcare providers, ensures patients receive the best value for their prescriptions prior to arriving at the pharmacy.

- print management programs
- Significant savings opportunities with multifunctional products

SECURITY COMPLIANCE AUDITORS

The healthcare industry faces unprecedented threats to personal health information security systems and regulatory requirements are more complex than ever before. A single breach can destroy reputations and result in catastrophic losses and fines. Compass's deep knowledge of IT security and extensive experience in the healthcare industry makes us one of the most trusted HIPAA/HITECH compliance auditors and security consultant.
Dowling & O’Neill offers an exclusive, gap professional liability insurance product to protect your health center from claims, when the FTA denies them.

Our experts are aware of common gaps, as well as new ones introduced by HRSA, and can help you develop an insurance program that is personalized to your health center and protects your financial well-being. This in-depth coverage review by our experts has resulted in premium savings and broader coverage for our clients. Our products and services include: privacy liability, property and business interruption, executive liability, and workers compensation.

Dowling & O’Neill has been a trusted partner of community health centers for over twenty years providing coverage in all states.

PAYMENT PROCESSING

First Data

The leader in electronic payment solutions, First Data Corporation makes it easier for your organization to accelerate cash flow, reduce expenses, and improve cash management. First Data provides payment processing and specialty services that help companies get paid faster and avoid theft.

WEATHERLY HEALTHCARE

PAYROLL & COMMUNICATIONS

PEOPLE SOLUTIONS

ZurickDavis

A new era for practice management.

ZurickDavis, a health care executive search firm completing regional and national searches for senior business or clinical leaders at mission-driven community health organizations.

With a national database, we employ an extensive and rigorous search process to identify, qualify, and attract the top candidates.

ZD’s search process and placement services will place leaders into temporary roles.

VARO

The VARO platform helps companies get paid faster.

VARO is your advocate for making informed energy decisions. VARO consults with you to help you determine the best strategy for saving money on energy and natural gas use.

VARO performs a comprehensive audit of your company’s energy expenditures, provides recommendations to improve efficiency, and monitors your progress to ensure you are saving money.

ELECTRICITY & NATURAL GAS

GLOBAL MEDICAL STAFFING

WEATHERLY HEALTHCARE

GLOBAL MEDICAL STAFFING

Global Medical Staffing (GMS) began in the early 1990’s to help fill a physician shortage in Australia. Since then we have helped fill thousands of positions in the U.S. and around the world. Being uniquely global means we draw a different kind of doctor—adaptable physicians that are looking to make an impact and are ready for big challenges. Explore more at gmsglobal.com.

PHYSICIAN RECRUITMENT

JACKSON

JACKSON Healthcare is the preferred provider for healthcare recruitment.

JACKSON Healthcare is a division of Parenteral Health, Inc.

PERMANENT PHYSICIAN RECRUITMENT

ComPlex

ComPlex is one of the largest healthcare staffing companies in the United States offering permanent, locum tenens, travel and other placements for healthcare providers. Though every temporary or permanent position is different, their goal is always the same: To match the right job with the right provider. They do this by getting to know you and what’s most important to you. And with more than 1,000 specialized recruiters and in-house licensing, credentialing, travel, and legal teams, we can take care of all the details, whatever the position.

Getting to know you lies back to our belief in putting people first. This includes our healthcare provider clients, our clients, and our employees.

This people-centric culture has been recognized by various award programs, including Staffing Industry Analysts’ “Best Staffing Firms to Work For,” Modern Healthcare’s “50 Best Places to Work,” and Indeed’s “Best of Staffing.” Our parent company, CHG Healthcare, has also been recognized for 9 straight years on Fortune’s list of “100 Best Companies to Work For.”

PHYSICIAN RECRUITMENT

CHG HEALTHCARE

CHG Healthcare partners with the largest health systems to deliver top-quality providers at preferred prices, ensuring cost containment and uninterrupted patient care. Our family of brands includes CompHealth, Weatherby Healthcare, Global Medical Staffing, Rhinehart, and Foundation Medical Staffing.

FINANCIAL SERVICES

SFP WEALTH

SFP Wealth is a full service financial planning firm focused on developing effective retirement plans, executive benefit plans, and educational workshops to help make the jobs of employers easier.

SFP also has access to an extremely competitive retirement plan platform that can be used across a wide variety of plan types at a drastically reduced cost. SFP will conduct a comprehensive retirement plan analysis, assessing plan design, investment provider & educational objectives.

INSURANCE

DOWLING & O’NEILL

SFP WEALTH

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The leader in electronic payment solutions, First Data Corporation makes it easier for your organization to accelerate cash flow, reduce expenses, and improve cash management. First Data provides payment processing and specialty services that help companies get paid faster and avoid theft.

To meet the challenges of today’s workforce, you need a solution that looks beyond the traditional background check. When you partner with us, you won’t simply get a comprehensive look back at a candidate’s past, you’ll get a look at their present and future behavior, as well: protect the safety of your workplace by running a customized background check on every prospective hire. Maintain a productive, happy workforce by screening for drugs and social media habits before you make a job offer. Optimize the safety and productivity of your workforce through an ongoing monitoring program.

VARO is your advocate for making informed energy decisions. VARO consults with you to help you determine the best strategy for saving money on energy and natural gas use.

VARO performs a comprehensive audit of your company’s energy expenditures, provides recommendations to improve efficiency, and monitors your progress to ensure you are saving money.

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CHG Healthcare partners with the largest health systems to deliver top-quality providers at preferred prices, ensuring cost containment and uninterrupted patient care. Our family of brands includes CompHealth, Weatherby Healthcare, Global Medical Staffing, Rhinehart, and Foundation Medical Staffing.

A new era for practice management.

ZurickDavis, a health care executive search firm completing regional and national searches for senior business or clinical leaders at mission-driven community health organizations.

With a national database, we employ an extensive and rigorous search process to identify, qualify, and attract the top candidates.

ZD’s search process and placement services will place leaders into temporary roles.

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CapitaLink is a nonprofit organization that helps health centers and Primary Care Associations plan capital projects, finance growth and identify ways to improve performance. Working nationally with health centers since 1998, Capital Link is dedicated to strengthening and expanding high-quality, community-based health care in a rapidly changing marketplace.

We offer:
- Capitalization strategies for facilities and operational expansion
- Metrics & analytical services for measuring impact and evaluating financial and operational trends
- Direct assistance in planning for and financing operational growth and capital needs.

Health Choice Network, Inc. is a successful nationwide collaboration among health centers, health center controlled networks and partners. By providing key business services, strategic initiatives and the latest in health information technology, participants can improve patient outcomes through increased efficiencies and more accessible care. With 34 health centers in eleven states serving approximately 300,000 patients, HCN, Inc. is recognized as a leader in the integration of health information technology among health centers and safety net providers. The high level of HIT services provided by HCN, Inc. is nationally recognized by the Bureau of Primary Health Care. HCN, Inc. utilizes a state-of-the-art system to capture, analyze and leverage data, improve the quality and access to care and promote meaningful use. We are a leader in implementing the electronic health record, oral health record and soon in behavioral health record.

Our resources are associated organizations whose core values and missions aim to benefit nonprofit health systems and human service organizations.
<table>
<thead>
<tr>
<th>Medical Supplies and Equipment</th>
<th>Dental Supplies and Equipment</th>
<th>Office Supplies and Furniture</th>
<th>Women’s Health Products</th>
</tr>
</thead>
<tbody>
<tr>
<td>GSK</td>
<td>Welch Allyn</td>
<td>CompHealth</td>
<td>Health Care eProcurement</td>
</tr>
<tr>
<td>Exam Room Furniture</td>
<td>Dental Laboratory</td>
<td>Office Furniture</td>
<td>Permanent Physician Recruitment</td>
</tr>
<tr>
<td>Abbott</td>
<td>Diagnostic Supplies and Equipment</td>
<td>Compliance Management System</td>
<td>Locum Tenens</td>
</tr>
<tr>
<td>Medical Devices</td>
<td>Medical Equipment Management</td>
<td>Credentialing Services</td>
<td>Locum Tenens</td>
</tr>
<tr>
<td>340B Pharmaceuticals</td>
<td>PHS 340B Pharmaceutical Software</td>
<td>Medical Call Center Services</td>
<td>Locum Tenens</td>
</tr>
<tr>
<td>Business Interiors by Staples</td>
<td>EMR and Technology Assistance</td>
<td>After-hours Call Center</td>
<td>Executive Search Recruiting</td>
</tr>
<tr>
<td>Debt Collectors</td>
<td>Integrated Dispatching</td>
<td>Telehealth Platform</td>
<td>Health Insurance and Benefits</td>
</tr>
<tr>
<td>First Data</td>
<td>Background Screening</td>
<td>Outpatient Pharmacy Management</td>
<td>Mobile Messaging Technology</td>
</tr>
<tr>
<td>Payment Processing</td>
<td>Security Compliance Auditors</td>
<td>Integrated Dispatching</td>
<td>PR and Communications</td>
</tr>
<tr>
<td>Business and Gap Insurance</td>
<td>VARO</td>
<td>Teledermatology</td>
<td>Cellular Provider</td>
</tr>
<tr>
<td>Outsourced Waste Management</td>
<td>3Derm</td>
<td>Teledermatology</td>
<td>Cellular Provider</td>
</tr>
<tr>
<td>1 Printing</td>
<td>Electric Utility</td>
<td>Patient Satisfaction Surveys</td>
<td>Cellular Provider</td>
</tr>
<tr>
<td>Printing Services</td>
<td></td>
<td>Document Management</td>
<td></td>
</tr>
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<td></td>
<td></td>
<td>Security Compliance Auditors</td>
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<td>Telehealth Platform</td>
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<td>Cell Phone Management</td>
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